

Brussels, 2 January 2019

Volume of savings increases further at KBC/CBC, rising to 41.95 billion euros

- Savings accounts continued to retain their appeal in 2018
 - Regulated savings accounts remained popular in 2018, with an aggregate 41.95 billion euros in savings being held at KBC and CBC.
 - That represents an increase of 1.37 billion euros (+3.4%) on their level at 30 June 2018 and an increase of 3.43 billion euros (+8.9%) on their year-earlier figure.

• Investment plans up 18%

- The persistently low rate of interest on savings accounts means that savers continue to look for new ways to achieve return. Investing small amounts over time makes investing accessible to everyone.
- In 2018, there was an 18% increase in the number of new investment plans opened, with the average amount invested being 250 euros per month. This continued the trend that had been evident in 2016 and 2017.
- At the end of November, <u>'Invest your spare change'</u> was launched, an investment plan in KBC Mobile where daily payment transactions on current accounts are rounded up to the next full euro amount and invested. Less than a month after being unveiled, 3 100 customers were already using this new investment feature. The average roundup amount they invest is 0.90 euros per day.

• Online investing gains popularity

- More and more customers are using digital channels to manage their investment portfolio. Over 60% of new subscriptions to the Pricos pension savings fund – and almost 80% of additional deposits – are now made digitally.
- One in every two investment plans (incl. 'Invest your spare change') is now opened through a digital channel.

• Due to the climate of low interest rates, term investments continued to hold little appeal in 2018, apart from:

- Savings certificates with a term of three years and six months and savings certificates with a term of no more than two years, which are popular among defensive investors/savers.
- The Cash Plan (Up) 2Y6M, which combines a fixed return that goes up at set intervals with the repayment of a portion of the initial investment on pre-set dates.
- Savings certificates denominated in US dollars, due to the higher rate of interest paid and because the dollar is still the world's lead currency.
- Term investments denominated in US dollars and 3Y6M step-up savings certificates denominated in euros are attractive alternatives for CBC customers.

Total deposits on regulated savings accounts held at KBC and CBC in Belgium: (To compare the figures for KBC accurately with those of other financial institutions operating throughout Belgium, aggregate figures have to be used).

Aggregate volume of funds on regulated savings accounts held at KBC and CBC:

31/12/2018: 41.95 billion euros
 30/06/2018: 40.58 billion euros
 31/12/2017: 38.52 billion euros

Regional figures:

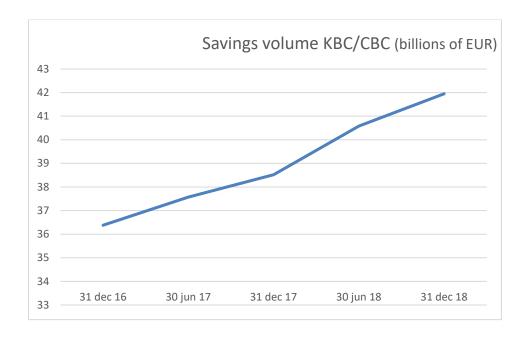
<u>Volume of funds on regulated savings accounts held at KBC and KBC Brussels (operating in</u>

Flanders and Brussels):

31/12/2018: 38.43 billion euros
 30/6/2018: 37.17 billion euros
 31/12/2017: 35.25 billion euros

Volume of funds on regulated savings accounts held at CBC (operating in Wallonia):

31/12/2018: 3.52 billion euros
 30/6/2018: 3.41 billion euros
 31/12/2017: 3.27 billion euros



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