



KBC Group

KBC strengthens already
solid financial position

27 October 2008



Teleconference dial-in for financial analysts: +44 1452 586 513



Today's objectives

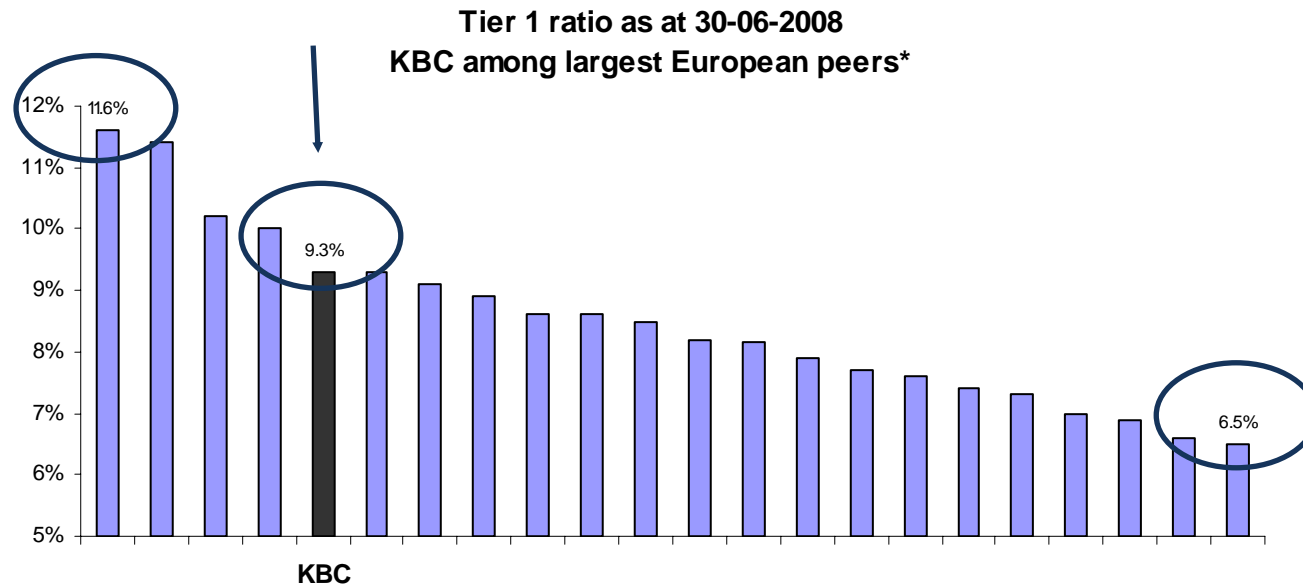
- Reconfirming comfort as regards our financial stability
- Informing about measure taken to further increase excess capital to follow up on market call for higher capital requirements across the banking sector
- Highlighting that newly issued securities have “core capital” qualification by Belgian financial sector regulator
- Describing transaction details

(Given exceptional circumstances, 3Q pre-earnings black-out period – i.e. period prior to earnings publication during which KBC has no contacts with media and investors - suspended until 1 November)



Comfortable solvency situation

- KBC has always maintained solid capital ratios, well above sector average
- The solvency position has not changed in recent weeks or past few days



* Peer selection based on market cap (excluding banks with balance sheet total below 200 billion euros); tier-1 ratio as published and based on Basel II



New market standards for solvency

- Following uncertain global environment and massive capital injections worldwide, capital markets call for higher banking capital requirements
- Market is demanding banks to move to core Tier-1 capital level of 8%+ (the value of hybrids is recognized but is viewed as lesser quality of capital)
- As more banks accede to these capital levels, the pressure on those that remain at pre-crisis levels intensifies, regardless of their individual strengths and business strategies



New market standards for solvency

	1H 08		1H 08 Pro forma after Capital Increase	
	Core Tier 1 (%)	Tier 1 (%)	Core Tier 1 (%)	Tier 1 (%)
Benelux				
→ Dexia	10.2	11.4	15.1	16.3
KBC	7.0	9.3	7.0	9.3
→ ING	6.2	8.2	8.0	10.0
Spain				
Santander	6.3	7.9	6.3	7.9
BBVA	6.3	7.7	6.3	7.7
Italy				
→ UniCredit	5.7	6.5	6.2	7.0
Intesa Sanpaolo	5.7	6.6	5.7	6.6
France				
→ BNP Paribas	6.2	7.6	9.3	10.8
→ SocGen	6.6	8.2	6.6	8.2
→ CASA	6.5	8.9	6.5	8.9
UK				
HSBC	7.7	8.8	7.7	8.8
→ Barclays	6.3	9.1	7.3	10.9
→ Lloyds	6.2	8.6	9.1	12.1
RBS	5.7	8.6	8.7	12.7
Germany				
→ Deutsche Bank	5.9	9.3	6.5	11.2
Switzerland				
→ UBS	9.3	11.6	9.3	13.5
→ Credit Suisse	8.5	10.2	9.5	13.6
Average	6.8	8.7	7.9	10.3
Change since 1H 08			1.1	1.6

* Financial institutions marked with red arrow have had a capital increase; many of those were sponsored by national governments



Transaction highlights

- KBC to issue capital securities to Belgian State following similar initiatives initiated by authorities worldwide
- Total: 3.5 billion euros to be booked as shareholders' equity (2.25 bn used in banking, 1.25 bn in insurance)
- Securities qualified by financial sector regulator as core capital; core capital ratios boosted:
 - Tier-1 ratio, banking: 10.7% (8.2% core Tier-1)
 - Solvency margin, insurance: 280% (230% after 25% drop in share prices since 30-Sep)
 - Gearing capacity at holding company level untouched (gearing ratio: 106%)
- Net coupon charge: ca 200m/year (but depending on dividend), to be booked against shareholders' equity (not against revenue!)
- No 2008 dividend (and therefore no coupon payable on newly issued securities for first 6 months up to next AGM)



Summary term sheet

Instrument	Fully paid-up new class of non-transferable securities qualifying as core capital
Issuer	KBC Group
Subscriber	Belgian State
Maturity	Perpetual
Issue price	29.50 euros per security (average of 3 last closing prices)
Issuer buyback option	KBC may offer a buyback at any time of all or some securities at 44.25 euros per security (150% of the issue price), subject to regulator's approval
Interest coupon	The higher of (i) 2.51 euros per security (8.5%) or (ii) 110% of dividend paid for 2009 and 115% for 2010 and onwards. No coupon in case no dividend is paid
Ranking	Pari passu with ordinary equity
Substitution option	From 3 years after the issuance onwards, KBC has the right to substitute the securities with ordinary shares on a one-on-one basis. If KBC chooses to do so, the State can opt for repayment of the securities in cash at 100% of the issue price (subject to regulator's approval)
Tax treatment	Coupon is not tax deductible



Core capital nature

- Government ownership
- Deep subordination:
 - Pari passu with common equity, no preferential treatment in a winding-up
- On-going payments:
 - Interest payment only if and when dividend has been paid - so effectively behaving as though it was common equity
- Permanence:
 - Maturity is perpetual, in line with common equity
 - Call feature at the option of the issuer, not the investor (like common equity)
 - Call feature to be approved by the financial sector regulator
 - No events of default



Corporate governance rights

- Non voting securities
- Belgian state to nominate 2 Board members with approval right for limited number of decisions, such as:
 - Share issuance or buyback (except related to current transaction)
 - Acquisitions with value $> \frac{1}{4}$ of capital & reserves
 - Remuneration policy for executive committee members
- KBC executive committee members already decided to forego all 2008 bonuses



KBC Key messages

- KBC's financial position was robust and has now even been reinforced
- Today's transaction provides additional "core capital"
- No dividend will be paid for 2008 (reflecting existing shareholders' contribution to building the capital buffer)
- No impact on the rights of (other) debt holders
- No impact, whatsoever, on business strategy and day-to-day operations for customers and staff



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