

**FINANCIAL REPORT 2013**

of

**KBC INTERNATIONALE FINANCIERINGSMAATSCHAPPIJ N.V.  
ROTTERDAM**

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## **DIRECTORS' REPORT**

### **General**

The purpose of KBC Internationale Financieringsmaatschappij N.V. (the "company") is the issue of bonds and on-lending the proceeds to KBC Bank NV, its subsidiaries and associated companies. The company has three employees and two directors. The principal activity of the company consists of the administration of the bonds issued and the loans made.

The bonds issued by the company are fully guaranteed by KBC Bank NV.

The company issues a variety of bond types, including fixed interest bonds with different maturities and bonds related to market linked instruments under its various programmes.

With respect to bond issues, a description of the bond types and of the risk factors involved for investors in the bonds is set out comprehensively in the relevant prospectus and final terms which are available at the offices of the company and at the offices of KBC Bank NV, Havenlaan 2, Brussels and at Luxemburg Stock Exchange.

During 2013, the Retail Index Linked EMTN programme of Eur 1,000,000,000 was incorporated in the existing Retail EMTN programme of Eur 15,000,000,000.

### **Financial**

The company continued to issue bonds under the various financing programmes during 2013.

The net profit after tax for 2013 amounted to Eur 3,074,019. An interim dividend of Eur 3,100,000 was paid on January 2<sup>nd</sup>, 2014 comprising the net profit for 2013 and the remainder (Eur 25,981) out of Reserves. The dividend will be recommended to the Annual General Meeting of Shareholders for ratification.

During 2013 the company issued bonds amounting in total to Eur 1,104,698,281 (2012: Eur 3,910,431,913); the interest income of the company amounted to Eur 527,560,801 as compared to Eur 611,265,414 in 2012.

The solvency ratio was 0.07% at December 31<sup>st</sup>, 2013 (2012: 0.06%).

The liquidity ratio (current assets to current liabilities) was 1 at December 31<sup>st</sup>, 2013 (2012: 1).

No further important events, material or financial, occurred relating to the company since December 31<sup>st</sup> 2013.

### **Management**

Mr. P.T.M. Roppe resigned as supervisory director of the company on May 29th, 2013.

Mr. K. Hoffman was appointed supervisory director on May 29th, 2013.

### **Responsibility Statement**

To the best of our knowledge, and in accordance with the applicable reporting principles, the financial statements give a true and fair view of the assets, liabilities, financial position and profit of the company and the directors' report includes a fair review of the development and performance of the business and the position of the company together with a description of the principal opportunities and risks associated with the expected development of the company.

## Corporate Governance

The company is a wholly owned subsidiary of KBC Bank NV Brussels and, as such, complies with the control requirements and standards of the KBC Group with regard to accounting, operations, internal controls and risk management. Furthermore, the company is subject to audits carried out periodically by the internal audit department of the KBC Group.

The directors' reporting line is to the corporate treasury department within KBC Bank NV and directors' remuneration is set by KBC Bank NV.

The Board of Supervisory Directors of the company is comprised of senior officials of KBC Bank NV. The Supervisory Directors monitor the transactions and operations of the company periodically during the financial year. Because of the limited size of the company's operations, a separate report of the Supervisory Directors is not considered necessary.

The members of the Board of Directors and the Supervisory Directors of the company are appointed by KBC Bank NV.

The company has an even ratio between male and female members in the Board of Directors and is therefore compliant with the law on Corporate Governance (Wet Bestuur en Toezicht) which applies from January 1<sup>st</sup>, 2013.

Both members of the Board of Supervisory Directors are male, an even ratio between male and female not being feasible at present, having regard to the necessity for supervisory directors of the company to have extensive relevant experience.

## Risk Management

The structure and organisation of the company are such that liquidity risk, interest rate risk, exchange rate risk and credit risk to the company are strictly limited. All bonds issued are on-lent within the KBC Group for the same amount and currency and the same maturities. In addition, the coupon dates for interest receivable on the loans coincide with the dates of the coupons payable on the bonds.

The company's liquidity is generated by the cash flows from interest margins earned on the loans granted. The cash inflows and outflows coincide with respect to the maturity dates and currencies of the loans outstanding and the bonds issued are matched, as are the due dates of interest coupons receivable and payable. The company is therefore not exposed to a liquidity risk.

Interest margins earned on the loans are principally in Euro. For margins received in other currencies, modest foreign exchange limits are in place. It is policy to convert such amounts promptly to Euro. In this manner, foreign exchange risks are kept to a minimum.

Similarly, interest rate risk is eliminated by virtue of the matching of the periods for which interest is received and paid and of the maturities of loans and bonds issued.

As stated above under General, the lending of the company is entirely to KBC Bank NV, its subsidiaries and associated companies. As such, a credit risk exists in respect of lending to these companies. The bonds issued by the company are fully guaranteed by KBC Bank NV; therefore the credit risk for investors in the company's bonds is ultimately a risk in respect of KBC Bank NV, whose credit rating as at March 31st, 2014 is as follows:

<u>Rating agency</u>	<u>Long-term rating and outlook/watch</u>	<u>Short-term rating</u>
Fitch	A- (stable outlook, since November 2013)	F1, since November 2013
Moody's	A3 (stable outlook, since June 2012)	P2, since June 2012

Standard & Poor's      A (stable outlook, since March 2014)      A1, since March 2014

### **Future Developments**

It is expected that the company will continue to be active in the Group financing programmes in the present year. However, we expect the volume of new bond issues to remain low as determined by the funding requirements of the KBC Group and market conditions.

During the present year, the company expects to re-finance at least part of the bonds maturing. As in 2013, the market conditions associated with margins on the company's bond issues eased somewhat and we expect this trend to continue this year.

Subject to satisfactory conclusion of an ongoing feasibility study carried out by the company and its shareholder, KBC Bank NV, the company has the intention to effect a cross-border transfer of its legal seat from The Netherlands to Luxembourg. The intended date of transfer is 1<sup>st</sup> January 2015, which date is still subject to change. The changes to the company's Articles of Association to give effect to the transfer have not yet taken place. If effected, the transfer of seat will have no impact on the position of the noteholders, regardless of their nationality or place of residence

Rotterdam, March 31st, 2014

Management Board

J.G. Heffernan

H.B.J. Wouters

**BALANCE SHEET AS AT DECEMBER 31<sup>ST</sup>, 2013**  
(before profit appropriation)

**A s s e t s**

		2013		2012	
		€	€	€	€
<b>Fixed assets</b>					
Tangible fixed assets	(1)	1,752		1,985	
Financial fixed assets	(2)	10,296,335,457		16,729,030,612	
Long term bank deposit	(2)	4,803,264		4,803,264	
Derivatives	(2)	229,517,096		666,701,183	
			10,530,657,569		17,400,537,044
<b>Current assets</b>					
Derivatives	(2)	62,248,917		62,115,510	
Loans falling due within one year	(2)	6,741,197,758		2,530,393,722	
Interest receivable and prepaid expenses	(3)	241,757,826		280,665,395	
Cash		5,485,826		5,294,533	
			7,050,690,327		2,878,469,160
<b>Total assets</b>			17,581,347,896		20,279,006,204

**L i a b i l i t i e s**

		2013		2012	
		€	€	€	€
<b>Capital and reserves</b>					
Paid-in and called-up share capital	(4)	4,803,264		4,803,264	
Retained earnings	(5)	4,211,262		4,106,733	
Net profit for the year		3,074,019		3,604,529	
			12,088,545		12,514,526
<b>Long term liabilities</b>					
Bonds issued	(6)		10,302,363,547		16,733,265,597
Derivatives	(2)		229,517,096		666,701,183
<b>Current liabilities</b>					
Derivatives	(2)	62,248,917		62,115,510	
Issued bonds falling due within one year	(6)	6,736,241,998		2,527,412,828	
Other current liabilities	(7)	238,887,793		276,996,560	
			7,037,378,708		2,866,524,898
<b>Total liabilities</b>			17,581,347,896		20,279,006,204

**PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31<sup>ST</sup>, 2013**

	<u>2013</u>		<u>2012</u>	
	€	€	€	€
<b>Interest income</b>				
Interest on fixed income investments		214,331		213,745
Other income		527,346,470		611,051,669
Total interest income	(10)	527,560,801		611,265,414
<b>Interest expense</b>	(10)	<u>(522,868,940)</u>		<u>(606,154,304)</u>
<b>Gross margin</b>		4,691,861		5,111,110
<b>Change in fair value of derivatives</b>				
Fair value change -profit		211,742,604		222,021,663
Fair value change -loss		<u>(211,742,604)</u>		<u>(222,021,663)</u>
		-		-
<b>Income from participating interests</b>		-		157,501
<b>Staff and other operating expenses</b>				
General & administrative expenses	(11)	(605,221)		(527,452)
Depreciation of fixed assets		(233)		(233)
Exchange rate differences		1,953		(721)
<b>Total</b>		<u>(603,501)</u>		<u>(528,406)</u>
<b>Profit before taxation</b>		4,088,360		4,740,205
Corporation tax	(12)	<u>(1,014,341)</u>		<u>(1,135,676)</u>
<b>Net profit for the year</b>		<u>3,074,019</u>		<u>3,604,529</u>

**CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31<sup>ST</sup>, 2013**

	<u>2013</u>	<u>2012</u>
	€	€
Net profit	3,074,019	3,604,529
Adjustments for:		
Depreciation	233	233
Provision for pre-retirement costs	-	3,181
Amortization on loans and bonds	(142,631)	(348,645)
Income from participating interest	-	(157,501)
	<u>2,931,621</u>	<u>3,101,797</u>
Change in other assets and liabilities	856,233	360,533
Taxes (paid)/received	(57,431)	55,237
Pre-retirement costs paid	-	(83,420)
<b>Net cash flow from operational activities</b>	<b><u>3,730,423</u></b>	<b><u>3,434,147</u></b>
Distribution on liquidation of subsidiary	-	1,327,728
Financial fixed assets – issued	(1,104,698,281)	(3,910,431,913)
Financial fixed assets – repaid	3,164,041,950	6,145,211,844
<b>Net cash flow from investment activities</b>	<b><u>2,059,343,669</u></b>	<b><u>2,236,107,659</u></b>
Bonds issued	1,104,698,281	3,910,431,913
Bonds repaid	(3,164,081,080)	(6,145,141,588)
Dividend paid	(3,500,000)	(4,000,000)
<b>Net cash flow from financing activities</b>	<b><u>(2,062,882,799)</u></b>	<b><u>(2,238,709,675)</u></b>
<b>Net cash flow</b>	<b><u>191,293</u></b>	<b><u>832,131</u></b>
Cash balance as at January 1 <sup>st</sup>	5,294,533	4,462,402
Cash balance as at December 31 <sup>st</sup>	<u>5,485,826</u>	<u>5,294,533</u>
<b>Net cash flow</b>	<b><u>191,293</u></b>	<b><u>832,131</u></b>



## **NOTES TO THE FINANCIAL STATEMENTS 2013**

### **Accounting principles**

#### **General**

KBC Internationale Financieringsmaatschappij N.V. (the “company”) is a wholly-owned subsidiary of KBC Bank NV, Brussels. The main activity of the company is to assist in financing the activities of KBC Bank NV, its subsidiaries and associated companies.

The address of the company is Watermanweg 92, 3067 GG Rotterdam, The Netherlands. The company is registered in The Netherlands Chamber of Commerce, Rotterdam under number 33168630.

The financial statements are prepared in accordance with accounting principles generally accepted in The Netherlands and comply with the financial reporting requirements included in Part 9 of Book 2 of The Netherlands Civil Code. The financial statements are prepared under the historic cost convention and presented in the joint currency of the European Monetary Union, the euro (“Eur”). Assets and liabilities are stated at amortized cost, unless otherwise stated.

#### **Currency translation**

Assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rates ruling at the dates of the transactions. Resulting translation differences are taken to the profit and loss account.

#### **Balance sheet**

##### **Tangible fixed assets**

Tangible fixed assets are stated at acquisition cost less straight line depreciation over the estimated life of the assets. The tangible assets concerned are depreciated at 10% straight line per year over the lifetime of the assets.

##### **Financial fixed assets / Bonds issued**

Loans to group companies and bonds issued under the various programmes are stated at amortized cost. The differences with the proceeds resulting from premiums or discounts are taken to the profit and loss account on the basis of effective interest over the remaining term of the loans/bonds concerned; the unamortized amounts are added to, or deducted from, the amounts of the loans/bonds issued.

## **Derivatives**

The contractual terms of bonds issued, other than fixed interest bonds, can entitle the bondholders to coupons and/or redemptions based on reference items such as floating interest rates (for example Euribor, Libor), the performance of indices or shares, or other underlying factors. These terms constitute derivatives embedded in the bonds issued and are recorded and accounted for as such by the company. In every such case equal and opposite derivatives are recorded in respect of the on-lending of the bond proceeds. Derivative assets and derivative liabilities are equal and opposite. There are, therefore, no exposed positions in derivatives.

The derivatives are stated in the balance sheet at fair value.

At balance sheet date, derivatives with a positive fair value are shown as assets; derivatives with a negative fair value are shown as liabilities. The methodology used to calculate fair values is explained in note 8 (page 20).

Changes in fair value are recorded in the profit and loss account. Because derivative assets and derivative liabilities are equal, the net effect of changes in fair values is equal to zero.

The derivatives consist of interest rate, credit, equity, commodity, and foreign exchange contracts, depending on the terms of the bond issues, and determine the cash flows received and paid in respect of coupons and redemptions for the related loans and bonds, respectively.

The dates of the derivative cash flows coincide exactly with the coupons and redemptions of the loans and bonds to which they relate.

During 2013, the company has performed a re-assessment of certain derivatives embedded in the bonds and loans. Based on this re-assessment the interest rate contracts were classified as closely related as defined in RJ290. This means that these embedded derivatives are not separated from the host contract and not revalued to fair value. As all embedded derivatives in the bonds issues are back-to-back hedged in the loans issued, the embedded derivatives have no impact on net profit and equity.

## **Pension obligations**

The company operates a defined benefit pension plan for its employees under which the vested benefits are funded through an insurance contract with a major insurance company in The Netherlands. The defined benefits are based on either final or average salary earned. Pension insurance premiums are charged to income and any unpaid premiums or charges are recorded as a liability or, where paid in advance, as prepaid expense.

## **Profit and loss account**

Income and expenses are recognized in the financial year to which they relate.

### **Interest**

Interest is accrued based on the effective interest level in the financial year. Both loans granted to group companies, and bonds issued have been treated in the same way.

### **Corporation tax**

Corporation tax is based on the income for the year, using the corporation tax rates applicable for year concerned.

### **Consolidation**

The accounts of the company are included in the Financial Statements of KBC Groep NV, Brussels, Belgium. A copy of the annual accounts of KBC Groep NV, of which KBC Bank NV (the sole shareholder of KBC Internationale Financieringsmaatschappij N.V.) is a wholly-owned subsidiary, is deposited at The Netherlands Chamber of Commerce, Rotterdam.

### **Change of Accounting Policy regarding early adoption of RJ 290**

Amendments are made to RJ 290 'Financial instruments' and relate to measurement of hedge ineffectiveness when hedge-accounting is applied, bifurcation of embedded derivatives and disclosures around hedge accounting. The amended RJ 290 'Financial instruments' is applicable for financial statements beginning on or after 1 January 2014. The company early adopts this amended RJ 290 'Financial instruments', noting that it did not result in any changes in accounting since the company does not apply hedge accounting and all embedded derivatives which are not closely related were already bifurcated.

## NOTES TO THE BALANCE SHEET

### 1. Tangible fixed assets

The movement in the cost of tangible fixed assets is as follows:

<b>Cost</b>	<u><b>2013</b></u>	<u>2012</u>
	<b>€</b>	<b>€</b>
Balance at January 1 <sup>st</sup>	2,335	2,335
Additions	-	-
Disposals	-	-
Balance as at December 31 <sup>st</sup>	<u>2,335</u>	<u>2,335</u>

The movement in the accumulated depreciation of tangible fixed assets is as follows:

<b>Accumulated depreciation</b>	<u><b>2013</b></u>	<u>2012</u>
	<b>€</b>	<b>€</b>
Balance at January 1 <sup>st</sup>	350	117
Depreciation for the year	233	233
Disposals	-	-
Balance as at December 31 <sup>st</sup>	<u>583</u>	<u>350</u>

The movement in the tangible fixed assets after deduction of depreciation is as follows:

	<u><b>2013</b></u>	<u>2012</u>
	<b>€</b>	<b>€</b>
Balance at January 1 <sup>st</sup>	1,985	2,218
Investments	-	-
Depreciation	(233)	(233)
Balance as at December 31 <sup>st</sup>	<u>1,752</u>	<u>1,985</u>

The tangible fixed assets consist of office furniture.

## 2. Financial fixed assets

### Loans to group companies

The movement in loans to group companies is as follows:

	<u>2013</u>	<u>2012</u>
	€	€
Balance as at January 1 <sup>st</sup> , over 1 year	16,729,030,612	16,722,664,325
Balance as at January 1 <sup>st</sup> , less than 1 year	2,530,393,722	4,736,495,814
	<u>19,259,424,334</u>	<u>21,459,160,139</u>
Loans issued during the year	1,104,698,281	3,910,431,913
Amortization of premiums and discounts	13,152,727	19,521,501
Repayments	(3,164,194,490)	(6,145,211,844)
Translation differences	(175,547,637)	15,522,625
	<u>17,037,533,215</u>	<u>19,259,424,334</u>
Falling due within 1 year	(6,741,197,758)	(2,530,393,722)
Balance as at December 31 <sup>st</sup> , over 1 year	<u>10,296,335,457</u>	<u>16,729,030,612</u>

Early redemption under specified conditions is possible. Such conditions are laid down in the final terms of the loans which reflect the conditions of the bonds. An example where early redemption might occur, is when the credit rating of KBC Bank NV would deteriorate entitling the bondholders to early repayment or where the conditions of bonds entitle the issuer to redeem bonds early; the related loans would then also be early redeemed.

Loans to group companies are at arm's-length basis. The loans reflect exactly the same market prices as the related bonds issued, except for the market value of future interest margins generated by the loans. The effective rate of interest income on loans to group companies is 2.9 % (2012: 3%).

The maturity breakdown of the loans to group companies, being the remaining maturity of the loans based on their contractual redemption dates, as at December 31<sup>st</sup> is as follows:

	<u>Total</u>	<u>&lt; 1 year</u>	<u>1 &lt; 5 years</u>	<u>&gt; 5 years</u>
Loans:				
As of December 31 <sup>st</sup> , 2013	17,037,533,215	6,741,197,758	9,282,813,404	1,013,522,053
As of December 31 <sup>st</sup> , 2012	19,259,424,334	2,530,393,722	15,552,934,544	1,176,096,068

	<u>2013</u>	<u>2012</u>
	€	€
<b>Long term bank deposit</b>	4,803,264	4,803,264

The long term bank deposit is placed with KBC Bank NV at an annual interest rate of 4.45% and will mature on February 28<sup>th</sup>, 2018.

	<u>2013</u>	<u>2012</u>
	€	€
<b>Derivative Assets</b>		
Falling due within 1 year	62,248,917	62,115,510
Balance at December 31 <sup>st</sup> , over 1 year	<u>229,517,096</u>	<u>666,701,183</u>
Total Derivative assets	<u>291,766,013</u>	<u>728,816,693</u>
<b>Derivative Liabilities</b>		
Falling due within 1 year	62,248,917	62,115,510
Balance at December 31 <sup>st</sup> , over 1 year	<u>229,517,096</u>	<u>666,701,183</u>
Total Derivative Liabilities	<u>291,766,013</u>	<u>728,816,693</u>

The derivatives are embedded in the loans and bonds issued, and are stated at fair value. The breakdown of derivative assets and liabilities is as follows:

	<u>2013</u>	<u>2012</u>
	€	€
Interest rate contracts	-	311,824,139
Credit contracts	127,878,055	169,365,842
Equity contracts	155,290,102	236,222,230
Commodity contracts	7,511,411	8,233,980
Foreign exchange contracts	<u>1,086,445</u>	<u>3,170,502</u>
<b>Total</b>	<u>291,766,013</u>	<u>728,816,693</u>

The maturity profile of both derivative assets and liabilities, being the remaining maturity of the derivatives based on their contractual redemption dates, is as follows:

	<u>Total</u>	<u>&lt; 1 year</u>	<u>1 &lt; 5 years</u>	<u>&gt; 5 years</u>
As of December 31 <sup>st</sup> , 2013	291,766,013	62,248,917	84,171,389	145,345,707
As of December 31 <sup>st</sup> , 2012	728,816,693	62,115,510	414,341,613	252,359,570

### Derivative notional amounts

The notional amounts of the derivatives, recorded gross, is the amount of the derivatives underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are indicative of neither the market risk nor the credit risk.

The breakdown of the notional amount of the derivatives bought (which equals the derivatives sold) is as follows:

	<u>2013</u>	<u>2012</u>
	€	€
Interest rate contracts	-	5,373,943,824
Credit contracts	292,772,052	330,244,796
Equity contracts	1,220,537,160	1,678,845,537
Commodity contracts	11,841,150	27,810,315
Foreign exchange contracts	11,501,561	37,085,372
<b>Total</b>	<u>1,536,651,923</u>	<u>7,447,929,844</u>

The maturity profile of the notional amount of both derivatives bought and sold, being the remaining maturity of the derivatives based on the contractual terms, is as follows:

	<u>Total</u>	<u>&lt; 1 year</u>	<u>1 &lt; 5 years</u>	<u>&gt; 5 years</u>
As of December 31 <sup>st</sup> , 2013	1,536,651,923	277,241,655	912,696,144	346,714,124
As of December 31 <sup>st</sup> , 2012	7,447,929,844	602,966,543	5,961,844,110	883,119,191

#### **Description of derivatives and of the loans and bonds to which they relate**

The characteristics of the derivatives embedded and of the related bonds and loans are described as follows:

##### **Interest rate contracts**

Interest rate contracts refer to interest rate swaps which are agreements in which the company either receives or pays a floating rate of interest in return for paying or receiving, respectively, a fixed rate of interest. The payment flows are usually netted against each other, with the difference being paid by one party to the other.

In the case of bonds whose terms and conditions entitle the investor to an interest rate which can vary and is a function of changes in, for example, Euribor, US Dollar Libor or another interest rate benchmark, the company records an interest rate swap as embedded in the bonds.

An equal and opposite interest rate swap is recorded in relation to the on-lending of the bond proceeds, thus eliminating any risk to the company that would otherwise arise from its obligations to the bondholders by ensuring that cash inflows are received from the loan counterparty (KBC Bank NV) matching the cash outflows due to bondholders.

The interest rate swaps give recognition in the books, records and accounts of the company to the fact that an interest rate may be payable to bondholders which is not fixed and predictable but may vary depending on movements in interest rate benchmarks (such as Euribor, USD libor, etc).

### **Credit contracts**

These are credit default swaps which are agreements determining the amounts paid and received on the occurrence of defined credit events and based on specified notional amounts.

The company has bond issues outstanding whose terms and conditions stipulate that the interest rate payable on the bonds and/or the redemption amount, are a function of the credit rating of an underlying entity or basket of entities, the so-called reference entity. For example, the reference entity could be one or more countries or companies.

The company records credit default swaps as embedded in these bonds. Equal and opposite credit default swaps are recorded in relation to the on-lending of the bond proceeds, thus eliminating any risk to the company that would otherwise arise from its obligations to the bondholders by ensuring that cash inflows are received from the loan counterparty (KBC Bank NV) matching the cash outflows due to bondholders.

The credit default swaps give recognition in the books, records and accounts of the company to the fact that an interest rate and/or a redemption amount may be payable to bondholders which is not fixed and predictable but may vary depending on defined credit events, such as deterioration in credit ratings of reference entities.

### **Equity contracts**

Under equity contracts we include equity swaps and equity options.

- Equity swaps are agreements determining the amounts paid and received based on specified notional amounts in relation to movements in a specified underlying equity index.

The company has bond issues outstanding whose terms and conditions stipulate that the interest rate payable on the bonds and/or the redemption amount, are a function of the movement of an underlying equity fund, underlying equity of a company or basket of companies.

The company records equity swaps as embedded in these bonds. Equal and opposite equity swaps are recorded in relation to the on-lending of the bond proceeds, thus eliminating any risk to the company that would otherwise arise from its obligations to the bondholders by ensuring that cash inflows are received from the loan counterparty (KBC Bank NV) matching the cash outflows due to bondholders.

The equity swaps reflect in the books, records and accounts of the company that an interest rate and/or a redemption amount may be payable to bondholders which is not fixed and predictable but may vary depending on defined movements in the underlying equity.



- Equity options convey the right, but not the obligation, for the purchaser either to buy (call) or sell (put) a specific quantity of equity shares at a set price within a certain period of time.

The company has bond issues outstanding whose terms and conditions stipulate that the manner of redemption of the bonds is a function of the movement of an underlying equity fund, underlying equity of a company or basket of companies. The condition is present that repayment of the bond to the bondholder may be settled wholly or in part by delivery of shares, dependent on the movements in the specified underlying reference item.

The company records equity options as embedded in these bonds. Equal and opposite equity options are recorded in relation to the on-lending of the bond proceeds, thus eliminating any risk to the company that would otherwise arise from its obligations to the bondholders by ensuring that the company receives delivery of the quantity of shares from the loan counterparty (KBC Bank NV) so that the stipulated quantity of shares can be delivered to bondholders.

The equity options give recognition in the books, records and accounts of the company to the fact that redemption of the relevant bonds may be made wholly or in part in the underlying shares.

### **Commodity contracts**

These are commodity swaps which are agreements under which the company either receives or pays amounts dependent on movements in specified commodity indices. When the company issues bonds whose terms and conditions lay down that the amount of interest paid to the bondholders and/or the redemption amount is dependent on the movements in a specified commodity index, the company records a commodity swap as embedded in the bonds. An equal and opposite commodity swap is recorded in relation to the on-lending of the bond proceeds, thus eliminating any risk to the company that would otherwise arise from its obligations to the bondholders by ensuring that cash inflows are received from the loan counterparty (KBC Bank NV) matching the cash outflows due to bondholders.

The commodity swaps give recognition in the books, records and accounts of the company to the fact that an interest rate and/or a redemption amount may be payable to bondholders which is not fixed and predictable but may vary depending on movements in specified commodity indices.

### **Currency linked contracts**

Currency linked contracts convey the right to the purchaser or seller either to buy/sell a specific quantity of currency at a set exchange rate on an agreed date.

The company has bond issues outstanding whose terms and conditions stipulate that the interest payable to the bondholders and the redemption of the bonds is a function of an exchange rate between specified currencies at a specified date or during a specified observation period.

The company records currency linked contracts as embedded in these bonds. Equal and opposite currency linked contracts are recorded in relation to the on-lending of the bond proceeds, thus eliminating any risk to the company that would otherwise arise from its obligations to the bondholders by ensuring that cash inflows are received from the loan counterparty (KBC Bank NV) matching the cash outflows due to bondholders.

The currency linked contracts reflect that an interest rate and/or a redemption amount may be payable to bondholders which is not fixed and predictable but may vary depending on movements in a specified exchange rate.

### 3. Interest receivable and prepaid expenses

	<u>2013</u>	<u>2012</u>
	€	€
Interest receivable	241,669,459	280,630,351
Prepaid expenses	24,108	28,216
Tax receivable	<u>64,259</u>	<u>6,828</u>
	<u>241,757,826</u>	<u>280,665,395</u>

Interest receivable relates to interest accrued on loans granted.

Prepaid expenses include a deposit paid to finance future pension indexation costs.

### 4. Paid-in and called-up share capital

	€
Authorized 50,000 ordinary shares of Eur 453.78	<u>22,689,000</u>
Paid-in and called-up share capital 10,585 ordinary shares of Eur 453.78	<u>4,803,264</u>

The paid-in and called-up share capital consists of 10,585 ordinary shares of Eur 453.78 each, which are fully held by KBC Bank NV, Belgium.

There have been no movements in paid-in and called-up share capital during the year (2012: no movements).

## 5. Retained earnings

The movement in the retained earnings is as follows:

	<u>2013</u>	<u>2012</u>
	€	€
Balance as at January 1 <sup>st</sup>	4,106,733	3,864,725
Net profit appropriation	3,604,529	4,242,008
Dividend paid during the year	<u>(3,500,000)</u>	<u>(4,000,000)</u>
Balance as at December 31 <sup>st</sup>	<u>4,211,262</u>	<u>4,106,733</u>

An interim dividend of Eur 3,100,000 was paid on January 2<sup>nd</sup>, 2014.

## 6. Long term liabilities

	<u>2013</u>	<u>2012</u>
	€	€
Bonds issued as at January 1 <sup>st</sup> , over 1 year	16,733,265,597	16,730,610,610
Bonds issued as at January 1 <sup>st</sup> , less than 1 year	<u>2,527,412,828</u>	<u>4,730,082,009</u>
	19,260,678,425	21,460,692,619
Bonds issued during the year	1,104,698,281	3,910,431,913
Amortization of premiums, discounts and issue expenses	13,010,096	19,187,358
Repayments	<u>(3,164,081,080)</u>	<u>(6,145,141,588)</u>
Translation differences	<u>(175,700,177)</u>	<u>15,508,123</u>
	17,038,605,545	19,260,678,425
Falling due within 1 year	<u>(6,736,241,998)</u>	<u>(2,527,412,828)</u>
Issued bonds as at December 31 <sup>st</sup> , over 1 year	<u>10,302,363,547</u>	<u>16,733,265,597</u>

The effective rate of interest on the outstanding bonds is 2.88% (2012: 2.98%).

The maturity breakdown of the bonds issued, being the remaining maturity of the bonds based on their contractual terms, as at December 31<sup>st</sup> is as follows:

	<u>Total</u>	<u>&lt; 1 year</u>	<u>1 &lt; 5 years</u>	<u>&gt; 5 years</u>
As of December 31 <sup>st</sup> , 2013	17,038,605,545	6,736,241,998	9,287,581,259	1,014,782,288
As of December 31 <sup>st</sup> , 2012	19,260,678,425	2,527,412,828	15,555,980,344	1,177,285,253

All bonds are guaranteed by KBC Bank NV, Brussels, Belgium.

### **Risk Factors for Investors**

A wide range of bonds may be issued by the company under its various medium term programmes. A number of these bonds may have features which contain particular risks for investors. Set out below is a description of the most common such features:

- **The company's ability to fulfil its obligations under bonds issued under the Programme**

The company is a finance vehicle whose principal purpose is to raise debt to be on-lent to KBC Bank NV, its subsidiaries and associated companies. Accordingly, it does not have any trading assets and does not generate other trading income. Bonds issued under its various programmes are guaranteed on a subordinated or an unsubordinated basis, as specified in the applicable final terms, pursuant to the guarantee by KBC Bank NV. Accordingly, if the guarantor's financial condition were to deteriorate, the company and investors in the bonds may suffer direct and materially adverse consequences.

- **Credit risk**

The loans granted by the company are to KBC Bank NV, its subsidiaries and associated companies and the counterparty to the derivatives embedded in the loans is in all cases KBC Bank NV. In this respect a credit risk exists in respect of KBC Bank NV.

- **Interest rate risks**

Investment in fixed rate bonds involves the risk that subsequent changes in market interest rates may adversely affect the value of the fixed rate bonds.

- **Bonds subject to optional redemption by the issuer**

An optional redemption feature of bonds entitling the company to redeem them earlier than final maturity is likely to limit their market value. During any period when the company may elect to redeem bonds, the market value of those bonds generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

- **Risks relating to Reference Item Linked Bonds**

In the case of bonds linked to a reference item (examples of reference items are an index, an equity, a commodity, a credit event, a currency) which bear interest and/or redemption linked to one or more reference items, the amount of interest payable and/or redemption to bondholders will be contingent on the performance of the relevant reference item(s) and on the structure of such bonds. The risks related to the reference items are recorded by the company in the derivatives embedded in the loans and bonds.

Investors in such bonds may, in certain circumstances and depending on the terms of the bonds, not receive any interest and/or principal amount on redemption. Unless notes are principal protected, the amount paid by the issuer on redemption of the notes may be less than the nominal amount of the notes, together with any accrued interest, and may in certain circumstances be zero.

- **The secondary market**

The company's bonds may have no established trading market when issued, and one may never develop. If a market does develop, it may not be liquid and an investor may not be able to find a timely and/or suitable counterpart. Therefore, investors may not be able to sell their bonds easily or at prices that will provide them with an acceptable yield.

**- Emerging or volatile markets**

Where the bonds are denominated in a specified currency from an emerging or volatile market, exchange rate and exchange control risks may be greater than they would otherwise be in relation to more developed countries. Such bonds should be considered speculative. Economies in emerging or volatile markets generally are heavily dependent upon international trade and, accordingly, may be affected adversely by trade barriers, foreign exchange controls (including taxes), managed adjustments in relative currency values and other protectionist measures imposed or negotiated by the countries with which they trade. These economies also may be affected adversely by their economic, financial, military and political conditions and the supply and demand for such currency in the global markets. These factors will also impact the market value of the bonds.

**7. Other current liabilities**

	<u>2013</u>	<u>2012</u>
	€	€
Interest payable	238,834,105	276,947,859
Accounts payable	36,858	35,322
VAT and payroll tax payable	16,830	13,379
	<u>238,887,793</u>	<u>276,996,560</u>

Interest payable is the amount accrued payable on outstanding bonds.

Other current liabilities includes Eur 8,190 for payroll tax and social premiums payable in relation to payroll costs (2012: Eur 11,044).

In June 2012 KBC Internationale Financieringsmaatschappij N.V. and KBC Bank NV were summoned to appear before the court in Brussels on foot of a claim brought on behalf of former bondholders. The claim amounting to Eur 1,306,137 relates to losses incurred by the investors on early redemption of the bonds held by them. The lawsuit is being contested by KBC Internationale Financieringsmaatschappij N.V. and KBC Bank NV. Based on the information available to the directors, they are of the opinion that it is unlikely the company will suffer a loss and therefore no provision has been made in the accounts for this. Judgement is not expected until mid-2014 at the earliest.

## 8. Fair value of financial instruments

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. The fair value of a financial instrument is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties at an arm's length transaction.

The assets and liabilities of the company mainly consist of financial instruments. For most of the financial instruments fair values, such as market values, are not available and can only be estimated using certain calculation models, applying interest rates which are market-conform at balance sheet date. The fair value is determined using valuation models based on the discounted cash flow model. The input for the model consists mainly of market observable data like Euribor and exchange rates. The settlement date is used in accounting for derivatives.

The proceeds of the bonds issued are used for intercompany financing of the KBC Group, in particular KBC Bank NV. The contracts for intercompany financing do not differ other than an interest margin, where applicable, from the structuring of the bonds in terms of maturity, currency, interest terms and rate-fixings.

The financial assets are comprised of derivate assets, loans and a deposit. The financial liabilities are comprised of derivative liabilities and outstanding bonds issued.

The outstanding loans and bonds issued, as well as the related derivatives, are in various currencies, for various periods and at various rates of interest depending on the contractual terms of the individual bonds and related loans.

The fair value of cash balances including long-term bank deposit held at the bank and current liabilities does not differ substantially from the amounts presented in the balance sheet and they are therefore not included here.

The fair value of the financial instruments at December, 31<sup>st</sup> is as follows:

	<u>2013</u>	<u>2012</u>
	€	€
<b>Financial assets</b>		
Loans	17,786,022,306	20,435,716,574
Derivative assets	473,009,052	728,816,693
Total financial assets	<u>18,259,031,358</u>	<u>21,164,533,267</u>
<b>Financial Liabilities</b>		
Bonds issued	17,775,302,932	20,420,265,469
Derivative liabilities	473,009,052	728,816,693
Total financial liabilities	<u>18,248,311,984</u>	<u>21,149,082,162</u>

## 9. Risk management

It is the policy of the company to strictly limit interest rate, exchange, market and operational risks to the company and the structure and organisation of the company are designed to give effect to this policy. Furthermore, the company's financial administration is so arranged as to prevent exposures to the above risks and controls are in place to ensure strict adherence.

This policy, which applies to all bond issues, ensures that the company has no exposures in relation to open or unmatched positions in interest rate risk, market risk, currency risk, liquidity risk, cash flow risk or interest re-pricing risk and consequently runs no risks in respect to these categories. This policy is the basis of the company's asset and liability management. Credit risks are present and are described below. The interest margins on the loans where applicable, have been set in conjunction with KBC Bank NV and take account of the company's obligations under an Advance Pricing Agreement entered into with the Dutch tax authorities.

- **Liquidity risk:** cash inflows and outflows are matched with regard to amount, currency and timing; with the exception of interest margins earned on loans granted which generate positive cash flows on the coupon payment dates, the net cash flows of the company on bond issue, coupon payment and bond redemption dates are zero. In this manner liquidity risk is eliminated.

- **Credit risk:** as explained in the Directors' Report, the company on-lends to KBC Bank NV, its subsidiaries and associated companies, the proceeds of bonds issued. A credit risk therefore exists in relation to lending to these companies. The bonds issued by the company are guaranteed by KBC Bank NV; investors in the bonds issued by the company are therefore subject to a credit risk in KBC Bank NV.

- **Interest rate risk and exchange rate risk:** The operations of the company are such that bonds issued are on-lent within the Group with the same conditions, for the same amount, in the same currency, for precisely the same period, with the same interest re-pricing dates, for the same rate of interest (plus an interest margin where applicable) and with the same maturity date. Risks to the company arising from changes in interest rates and exchange rates are restricted in this manner.

- **Market risk:** The risk of losses on financial assets and liabilities arising from changes in market prices is eliminated by the policy of matching the bonds issued with the loans granted in respect of amount, currency, coupon payment and maturity date. Furthermore, the conditions included in those bonds which constitute embedded derivatives are matched by equal and opposite derivatives entered into in respect of the loans granted. Derivative assets and derivative liabilities are equal and opposite and therefore there are no exposed positions in derivatives or financial assets or liabilities that could give rise to losses or profits through changes in market prices.

## NOTES TO THE PROFIT AND LOSS ACCOUNT

### 10. Interest income and expense

Income from fixed interest investments results from a fixed interest deposit placed with KBC Bank NV. The interest receivable income results from the loans granted by the company to KBC Bank NV, Brussels, Belgium and other group companies. The interest expense relates to bonds issued.

### 11. General and administrative expenses

The General and administrative expenses are as follows:

	<b>2013</b>	2012
	<u>€</u>	<u>€</u>
Salaries	238,623	229,237
Social security costs	25,164	12,994
Pension costs	57,572	93,486
Other staff costs	17,438	27,060
Staff costs	<u>338,797</u>	<u>362,777</u>
Bank charges	8,464	10,792
Office and IT expenses	130,383	100,503
Legal and tax fees	13,906	3,588
Audit fees	48,500	48,500
Management fees	64,187	-
Administration expenses	984	1,292
	<u>605,221</u>	<u>527,452</u>

The company has three employees (2012: three). The remuneration of the Directors amounted to Eur 114,259 (2012: Eur 111,393). The members of the Supervisory Board did not receive any remuneration. The audit fees actually paid out during the year (i.e. exclusive of VAT due) to the external auditors in 2013 amounted to Eur 40,000 (2012: Eur 36,000).



## **12. Corporation tax**

Corporation tax is calculated based on the profit before taxation at the applicable tax rate in The Netherlands at 25% (2012: 25 %). The effective tax rate amounts to 24.8% (2012: 24%).

## **13. Commitments**

No contractual commitments have been entered into.

## **14. Related Parties**

The loans of the company are extended exclusively to group companies and interest income on loans is earned entirely from group companies.

## NOTES TO THE CASH FLOW STATEMENT

### 15. Cash flow statement

The Cash Flow Statement is compiled according to the indirect method. Net cash flow from operational activities includes Interest Received amounting to Eur 566,556,737 (2012: Eur 560,405,667) and Interest Paid amounting to Eur 560,982,694 (2012: Eur 554,878,211).

The cash balances of the company are free of encumbrance.

Rotterdam, March 31st, 2014

Board of Directors

J.G. Heffernan

H.B.J. Wouters

Supervisory Board

K. Hoffman

R.J.G. Janssen

## **OTHER INFORMATION**

### **Statutory rules concerning appropriation of profit**

In accordance with Article 26 of the company's Articles of Association, the net profit is at the disposal of the annual General Meeting of Shareholders.

### **Dividend 2012**

A dividend amounting to Eur 3,500,000 was paid on January 2<sup>nd</sup>, 2013.

### **Dividend 2013**

An interim dividend amounting to Eur 3,100,000 was paid on January 2<sup>nd</sup>, 2014.

### **Subsequent events**

There have been no material events subsequent to balance sheet date which impact the balance sheet and profit and loss account. Dividends paid after balance sheet dates are detailed above.

## **INDEPENDENT AUDITOR'S REPORT**

To: The Management Board of KBC Internationale Financieringsmaatschappij N.V.

### **Report on the financial statements**

We have audited the accompanying financial statements 2013 of KBC Internationale Financieringsmaatschappij N.V., Rotterdam, which comprise the balance sheet as at December 31, 2013, the profit and loss account for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

#### *Management's responsibility*

Management is responsible for the preparation and fair presentation of these financial statements and for the preparation of the director's report, both in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore management is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion with respect to the financial statements*

In our opinion, the financial statements give a true and fair view of the financial position of KBC Internationale Financieringsmaatschappij N.V. as at December 31, 2013 and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

**Report on other legal and regulatory requirements**

Pursuant to the legal requirement under Section 2:393 sub 5 at e and f of the Dutch Civil Code, we have no deficiencies to report as a result of our examination whether the director's report, to the extent we can assess, has been prepared in accordance with Part 9 of Book 2 of this Code, and whether the information as required under Section 2:392 sub 1 at b-h has been annexed. Further we report that the director's report, to the extent we can assess, is consistent with the financial statements as required by Section 2:391 sub 4 of the Dutch Civil Code.

Amsterdam, March 31st, 2014

Ernst & Young Accountants LLP

signed by P.J.A.J. Nijssen